

COMPANY BACKGROUND AND EXPERIENCE

www.vakakis.gr



VAKAKIS AND ASSOCIATES S.A.
Rural Development Consultants

40, Vatatzí Street, GR-114 72 Athens, GREECE
Tel.: (+30) 210 7475950, Fax: (+30) 210 7704370
Email: central@vakakis.gr / info@vakakis.gr
www.vakakis.gr

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Company Establishment/Activities/Geographic Coverage: Vakakis International S.A., established in 1988, wholly owned by Vakakis and Associates S.A., founded in 1980, specialising in the provision of technical assistance and consulting services in the fields of: rural development (including rural infrastructure), agricultural production, agro-processing, restructuring and privatisation, SME development, water resources management and irrigation, agricultural credit and extension, regional planning and infrastructure development, rural health and social issues, environmental impact assessment of development projects and natural resources management conservation. In 2015 the two companies merged as Vakakis & Associates SA (Vakakis). To-date, Vakakis has been engaged in over 55 countries throughout Western, Central and Eastern Europe, Africa, Indian Ocean, Mediterranean basin, Latin America, Asia and the Caribbean. To supplement its own staff and resources Vakakis draws upon its extensive international network of contacts and associations with major European training centres and research institutes, as well as consultancy companies to provide additional services required to meet the needs of the most complex assignments.

Professional Affiliations: Vakakis is currently a member of the Association of Greek Consulting Firms (HELLASCO), the European Federation of Consulting Firms (EFCA) and the Hellenic Association of Management Consultants (SESMA).

Approach to Development: The company's approach to development is based on participatory techniques and methods, which facilitate a better understanding of the issues involved and a more responsive reaction to the beneficiaries' real needs, while training is always provided, as a means towards sustainable development. The company has to-date successfully managed and co-ordinated a considerable number of large multi-disciplinary projects, many of them operating under difficult social and economic conditions, a fact that has allowed Vakakis to both obtain valuable experience and gain a reputation as being a highly professional company in the field of integrated rural development.

Databank of Training Modules in the Rural Sector: The Consultant has accumulated in excess of 150 targeted training modules, within the context of providing training to rural populations in over 57 countries over the last twenty years. The modules include targeted training programmes on a range of issues including: (i) formation and management of farmer co-operatives and associations, (ii) human resources assessment of farmer service institutions-organisations, (iii) farm management, (iv) agro-food processing, (v) farm mechanisation, (vi) agricultural marketing, (vii) use and development of computerized agricultural information systems, (viii) financial audit and management of agricultural enterprises, (ix) preparation of farm business plans, (x) project cycle management, (xi) creation of farm accounting data networks, (xii) practical aspects of animal husbandry, (xiii) establishment of agricultural market information services, (xiv) cost benefit analysis of agricultural diversification, (xv) participatory training and extension, (xvi) irrigation management practices, (xvii) implementation of micro-credit schemes, (xviii) organic farming, (xix) effective demonstration of production technologies, (xx) promotion of entrepreneurial spirit among farmers. All training modules are maintained in electronic form on a central database server, available to head quarters and project staff.

Corporate Database: A database accessible to all nodes of the corporate intranet is maintained with updated information to support the needs of Head Quarters and Project Staff, including; (i) complete biographical information on approximately 2,500 specialists covering all aspects of rural development, (ii) internet links to all European organisations in the rural sector, (iii) a complete library of contractual guidelines of International Donor Agencies, (iv) a complete technical library of both internal and external documents on numerous technical subjects, (v) a library of Terms of References which have been utilised for short term expert missions in past and on-going technical assistance projects.

FOR MORE INFO



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RURAL DEVELOPMENT

- Participatory Rural Appraisals.
- Institutional strengthening at provincial and community levels.
- Comprehensive integrated rural development plans (National/ Regional).
- EU Rural/Regional development planning.
- Poverty reduction and the development of sustainable rural livelihoods.
- Non-farm rural economy.
- Rural infrastructure (buildings, access roads, rural sanitation etc.).
- Pilot demonstration and training for technologies that preserve the environment.
- Project/programme monitoring and evaluation.

Vakakis maintains full time senior management staff to support activities in this sector, and is currently operating EU funded rural development projects in Croatia, Bosnia, Serbia, Morocco, Egypt, Niger, Cambodia and Mongolia. The projects are often large, complex and in remote regions making effective backstopping/management critical.

NATURAL RESOURCES AND LAND MANAGEMENT

- Promotion of sustainable smallholder agriculture.
- Introduction of soil / land conservation techniques.
- Biodiversity conservation.
- Participatory watershed development.
- Policies - Strategies for forestry preservation / conservation.
- Botanical wildlife surveys.
- Project preparation - Financing proposals.
- Land Use Planning.
- Land mapping and cartographic registration
- Land holdings and parcel boundaries.
- GIS creation.
- Environmental Impact Assessment.
- Area Development Plans.

Vakakis activities in the NRLM sector are growing and currently encompass projects in Africa, Asia, Indian Ocean and Eastern Europe. A significant cadre of senior staff in this sector supports the ongoing projects and development in the sector.

AGRICULTURE AND FOOD INDUSTRY

- Institutional building/Training in the agricultural sector.
- Agro-industries for processing and marketing.
- Diversification of agricultural production.
- Support to SME's.
- Marketing and farm produce.
- Sustainable agricultural development.
- Agricultural and livestock production.
- Provision of policy advice in transitional economies.

As Vakakis was originally established as a Consultancy specialised in the agricultural sector, the Company experience and staff resources are deep and wide in this field of work. Projects have been implemented on almost every continent and every sub-part of the sector in Eastern Europe, the former NIS, the MEDA region, Asia, Latin America and Africa.

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FINANCING THE RURAL SECTOR

- Development of operational credit schemes for agricultural activities and integrated rural development projects.
- Loan application analysis and evaluation; financial statements and analysis; forms and documents covering the whole spectrum of rural credit procedures; customer's tailored financial studies.
- Facilitating access of rural communities and entrepreneurs to micro-credit.

EUROPEAN INTEGRATION

- Use and application of Instruments of Pre-Accession (IPA)
- Acquis communautaire / CAP reform
- Common Market Organisations (CMO's) / Development of relevant market support and regulatory bodies
- EU agri-food legislative gap analysis and legislative work plans
- EU legal and regulatory compliance assessments
- Legal drafting /legal approximation of technical legislation
- Stabilisation and Association agreements / Europe Agreements preparation
- EU agri-food trade negotiations preparations / impact assessment
- Development of EU Financial systems / Payment agencies
- Integrated Administrative and Control System (IACS) design & development
- EAGGF Guarantee financial management / EU Rural Development measures / other structural funds
- Agency accreditation support and guidance
- Environmental protection and Green Agriculture

INSTITUTIONAL CAPACITY BUILDING

- Functional reviews
- Training needs analysis
- Training program design and delivery (senior and middle management)
- Human resource management systems and practices
- Continuous professional development program design and operation
- Staff and skills audits /appraisals
- Institutional SWOT analysis
- Institutional budget appraisal, design, planning and operation
- Financial performance reviews / cost effectiveness assessments

REGIONAL PLANNING AND INFRASTRUCTURE DEVELOPMENT

- Natural, economic and social resources appraisal.
- Evaluation of investment projects for regional development based on economic, social and technical criteria according to EU Structural funds regulations.
- Integrated plans for regional development (infrastructure, agriculture, livestock, forestry, fisheries, social services).
- Organisation/approval of loans to support investments, utilising EU revolving credit schemes.

Vakakis possesses extensive experience in the management of EU-funded investments in infrastructure to support rural populations and in the appraisal of future project beneficiaries' views to proposed development. Vakakis is currently overseeing EU investments in infrastructure in Greece, Egypt, Morocco and Cambodia.

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WATER RESOURCES MANAGEMENT

- Water supply and distribution systems.
- Irrigation schemes and systems.
- Hydraulic and hydrologic analyses of River basin systems.
- Participation in negotiations for international water resources agreements.
- Simulation of river flows and comparison with actual data.
- Preparation of Water Quality Monitoring Plans.
- Prediction of cross-border flows due to large irrigation projects.
- Installation/use of telemetry and instrumentation to collect water resources data.
- Flood Monitoring and Control.

Within the framework of large Technical Assistance projects and studies funded by international donor agencies, Vakakis has acquired significant expertise in evaluating water resources in rural areas. Vakakis has implemented projects with important water resources components in Swaziland, Mauritania and Mauritius and Rodrigues. In addition to the implementation of projects in this sector, senior members of Vakakis staff assist in the preparation of projects for the United Nations-FAO, World Bank and the European Commission in the water resources sector. Fully modern GIS and mapping capabilities are functional in the Vakakis Headquarters and branch offices, to support the presentation/analysis of field data.

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MEDITERRANEAN BASIN: Egypt, Lebanon, Turkey, Tunisia, Morocco, Jordan, Yemen, Cyprus, Greece.

AFRICA & INDIAN OCEAN: Botswana, Zambia, Zimbabwe, Swaziland, Malawi, Mali, Mauritania, Niger, Lesotho, Burkina Faso, Guinea Equatorial, Guinea Conakry, Guinea Bissau Ivory Coast, Togo, South Africa, Sudan, Mauritius, Rodrigues.

ASIA: Laos, Cambodia, China, Mongolia.

CARIBBEAN & LATIN AMERICA: Antigua & Barbuda, Bahamas, Barbados, Belize, Colombia, Dominica, Dominican Rep., Grenada, Guyana, Honduras, Haiti, Jamaica, Panama, St. Vincent & Grenadines, Surinam, St. Kitts, St. Lucia, Trinidad & Tobago.

CENTRAL / EASTERN EUROPE & CIS: Croatia, Serbia & Montenegro, Bosnia & Herzegovina, Albania, Bulgaria, FYROM, Russian Federation, Ukraine, Hungary, Poland, Romania.



4. Recent Project Experience

CENTRAL / EASTERN EUROPE & CIS

MOLDOVA: Rural SME Policy Support Window - No 2020 417-082 (2020-2023)/ Client: EU Delegation of Moldova, 2.191 mEuro

MOLDOVA: Moldova Agriculture Competitiveness Project - Consolidated Agricultural Projects' Management Unit (2018-2019) / MACP/AF2/CS/CQ-2.4. Client: World Bank, 0,55 mEuro

CROATIA: CAAC Project Monitoring and Evaluation. CAACP/M&E/QCBS/2 (2010-2012) Client: WB/Ministry of Agriculture, Fisheries and Rural Development, 0.102 mEuro

CROATIA: Institutional Capacity Building and Support for Implementation of SAPARD/IPA-RD Programme (2007-2009) Client: EU PHARE / CFCU CROATIA, 3.8 mEuro

BOSNIA & HERZEGOVINA: Support for Implementation of Functional Recommendations in the Agriculture Sector (Support to the establishment of the State Ministry of Agriculture and Rural Development) (2006-2008). Client: EU PHARE / DELEGATION OF THE EUROPEAN COMMISSION TO BOSNIA AND HERZEGOVINA, 1.2 mEuro

SERBIA & MONTENEGRO: Support to a Rural Development Programming and Payment System (2006-2008). Client: EC-CARDS / EAR / MINISTRY OF AGRICULTURE, FORESTRY AND WATER MANAGEMENT (MAFWM), 2,0 mEuro

ALBANIA: Technical Assistance to the PMU of the Ministry of Agriculture and Food (2003-2004). Client: EU-PHARE / PMU OF THE MINISTRY OF AGRICULTURE, 0.40 mEuro

BOSNIA & HERZEGOVINA: Institutional Support to the Ministries of Agriculture (2001-2003). Client: EC-CARDS/MINISTRIES OF AGRICULTURE, FORESTRY & WATER (Federation/RS/District Brcko), 1.6 mEuro

BOSNIA & HERZEGOVINA: Technical Assistance for the Implementation of the Bosnia & Herzegovina Forestry Programme (1999-2001). Client: EU-PHARE/MINISTRIES OF AGRICULTURE, FORESTS AND WATER ECONOMY (FEDERATION/RS), 1.4 mEuro

BOSNIA & HERZEGOVINA: Technical Assistance for the Agricultural Strategy and Programming Unit (1999-2001). Client: EU PHARE / MINISTRIES OF AGRICULTURE, FORESTRY AND WATER (FEDERATION/RS), 1.0 mEuro

ALBANIA: Technical Assistance to the Phare Programme Management Unit-Agriculture (1998-2000). Client: EU-Phare / MINISTRY OF AGRICULTURE, 0.188 mEuro

ALBANIA: Adviser to the Extension Services (1996-1997). Client: EU-Phare / PMU / MINISTRY OF AGRICULTURE AND FOOD, 0.226 mEuro

BULGARIA: Technical Assistance to SAPARD Agencies within the framework of the twinning programme of the Ministries of Agriculture of Greece and Bulgaria (1999-2000). Client: EU STRUCTURAL SUPPORT FUND / BULGARIAN MINISTRY OF AGRICULTURE AND FOOD INDUSTRY, 0.78 mEuro

BULGARIA: Technical Assistance to the Phare Programme Management Unit-Agriculture and the SPP (1997-1999). Client: EU-Phare / PMU MINISTRY OF AGRICULTURE AND FOOD INDUSTRY, 0.411 mEuro

FYROM: Institutional Strengthening of the Ministry of Agriculture (2002-2004). Client: EU EAR/MINISTRY OF AGRICULTURE, FORESTRY & WATER ECONOMY, 0.96 mEuro

ROMANIA: Crop Information System (1998-1999). Client: EU Phare / MINISTRY OF AGRICULTURE, 0.43 mEuro

ROMANIA: Restructuring/privatisation of industrialised pig and poultry breeding complexes (1995-1996). Client: EU-Phare, 0.920 mEuro

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RUSSIA: Food Producers' Competitiveness in Kuzbass (2001-2003). Client: EU-Tacis / KEMEROVO OBLAST ADMINISTRATION, 1.40 mEuro

RUSSIA: Promoting Co-operative Ventures by Independent Farmers (1998-2002). Client: EU-Tacis / MINISTRY OF AGRICULTURE AND FOOD, 3.30 mEuro

RUSSIA: Support to the Ministry of Agriculture in Developing Strategies Conducive to Reform (1999-2001). Client: EU Tacis / MINISTRY OF AGRICULTURE & FOOD, 1,44 mEuro

RUSSIA: Promotion of Agro-Industrial Reform at Oblast Level (1996-1999). Client: EU-Tacis/MINISTRY OF AGRICULTURE AND FOOD RESOURCES, 3.023 mEuro

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MEDITERRANEAN BASIN

EGYPT: Technical Assistance for the Support to Rural Development Programme (2011-2016). Client: EU-MEDA/EGYPTIAN MINISTRY OF AGRICULTURE AND LAND RECLAMATION, 1.349 mEuro

TURKEY: Technical Assistance for the Implementation of Nitrate Directive (2011-2013). Client: EU/CFCU, Ministry of Agriculture and Rural Affairs, 1.7 mEuro

MOROCCO: Watershed Management Project (2008-2013). Client: Japan Bank for International Cooperation (JBIC)/Haut Commissariat aux Eaux et Forêts et a la Lutte Contre la Désertification, 1.12 mEuro

EGYPT: Provision of Technical Assistance to the Financial Investment and Sector Co-operation - Rural Component, Egypt (FISC) (2005-2009). Client: EU-MEDA/EGYPTIAN MINISTRY OF AGRICULTURE AND LAND RECLAMATION, 1.07 mEuro

EGYPT: Multi Sector Support Programme (MSSP) (1996-2004). Client: EU-DGIB / MINISTRY OF AGRICULTURE, 5.67 mEuro

TURKEY: Technical Assistance for the Ministry of Agriculture and Rural Affairs for the Preparation of a Rural Development Plan (2006 - 2007). Client: EC-Pre-Accession Financial Assistance Programme for Turkey 2004 / MINISTRY OF AGRICULTURE and RURAL AFFAIRS (MARA), 0.29 mEuro

TURKEY: Samsun Solid Waste Management Project-Training Consultant (2004-2005). Client: KfW / GREATER MUNICIPALITY OF SAMSUN, 0.56 mEuro

TURKEY: Regional development programme for the Kastamonu, Samsun and Erzurum NUTS II Regions' (2005-2007). Client: EU-MEDA/CFCU WITHIN THE TURKISH MINISTRY OF FOREIGN AFFAIRS, 2.34 mEuro

JORDAN: Horticultural Export Promotion and Technology Transfer Project (2005). Client: NATIONAL CENTER FOR AGRICULTURAL RESEARCH AND TECHNOLOGY TRANSFER, 0.05 mEuro

LEBANON: Establishment of the Economic and Social Fund for Development (2002-2005). Client: EU-MEDA/COUNCIL FOR DEVELOPMENT AND RECONSTRUCTION, 2.7 mEuro

MOROCCO: TA for the establishing the Commune Investment Programme in the Beni Ikhlef rural Commune, Khouribga (March 2005-February 2006). Client: PROVINCIAL DIRECTION OF AGRICULTURE, KHOUREBGA/WB, 0,18 mEuro

MOROCCO: Participatory Development of forest and para-forest zones of the Chefchaouen province (2003-2006). Training component. Client: EU-MEDA / PROVINCIAL DIRECTION OF AGRICULTURE, 0.59 mEuro

MOROCCO: Participatory Rural Development in middle Atlas-Central Khenifra (2002-2009). Client: EU / PROVINCIAL SERVICE OF WATER AND FOREST OF KHENIFRA / MINISTRY OF WATER AND FORESTS, 2.90 mEuro

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MOROCCO: Protection and participatory management of the forestry ecosystems of the Rif Mountains (1999-2001). Client: EU-DGIB / MINISTRY OF WATER AND FORESTS, 0.165 mEuro

MOROCCO: Management of EU investments in the water distribution and treatment sectors of rural centres in the North (1997-2001). Client: EU DGIB / OFFICE NATIONAL DE L'EAU POTABLE, 0.78 mEuro

MOROCCO: Feasibility study for small and mEurodium sized irrigation schemes in the Oujda Wilaya region (1997-1999). Client: KfW / MINISTRY OF AGRICULTURE AND LAND RECLAMATION, 0.14 mEuro

YEMEN: Socotra Archipelago Master Plan Study (1999-2000). Client: EU DG1B2 / GOVERNMENT OF YEMEN, 0.94 mEuro

GREECE: Study of potential water conservation for the project - Irrigation Network of the Agios Georgios Pond of Lasithi plateau (2018). Client: Ministry of Infrastructure and Transport, 0.020 mEuro

GREECE: Flood protection of the region of Tenagon Filippon of Kavala - Drama - Serres Prefectures (2018-2019). Client: MINISTRY OF AGRICULTURE, 0.015 mEuro

GREECE: Consultancy Services related to a Phil-Eco-Culture Approach on a Greek island (2014-2016). Client: PRIVATE INVESTMENT, 0.680 mEuro

GREECE: Establishment of a GIS based olive and vine producers' Register on this island of Crete (2001-2004). Client: MINISTRY OF AGRICULTURE, 5.5 mUSD

GREECE: Establishment of a GIS based olive and vine producers' Register in the prefecture of Viotia (2001-2004). Client: MINISTRY OF AGRICULTURE, 2.1875 mUSD

GREECE: Establishment of a GIS based olive and vine producers' Register in the prefecture of Aitoloakarnania (2001-2004). Client: MINISTRY OF AGRICULTURE, 1 mUSD.

GREECE: Property Register for Olive Tree and Vineyard Parcels (2001-2003). Client: MINISTRY OF AGRICULTURE, 1.217 mEuro

CYPRUS: Evaluation of the current status and provision of advice for operational changes in the Cyprus Co-operative Central Bank Ltd (1998-1999). Client: CO-OPERATIVE CENTRAL BANK LTD OF CYPRUS, 0.04 mEuro

GREECE: Management and Advisory Services on the Disbursement of the EU's Structural Support Fund Programme to the Greek Agricultural Sector through the operation of a Programme Management Unit (1996-2001). Client: EU-DGVI/MINISTRY OF AGRICULTURE/MINISTRY OF NATIONAL ECONOMY, 1.54 mEuro

GREECE: European Rural Agro-food: distinguishing characteristics of products processed in the farm (1996-1999). Client: EU-DGVI, XII, XIV

GREECE: Managerial and Operational systems introduction for dealing with the special environmental problems of protected areas-Lake Kerkini (1996-1997). Client: MINISTRY OF ENVIRONMENT, LAND-PLANNING AND PUBLIC WORKS, 1.32 mEuro

GREECE: Managerial and Operational systems introduction for dealing with the special environmental problems of protected areas-Parnonas (1996-1997). Execution of a study investigating the natural environmental conditions of the area, Client: MINISTRY OF ENVIRONMENT, LAND-PLANNING AND PUBLIC WORKS, 1,32 mEuro

GREECE: Environmental impact assessment of the diversion of the Acheloos River (1996-1997). Client: MINISTRY OF ENVIRONMENT, LAND-PLANNING AND PUBLIC WORKS

GREECE: Marketing Plan to Increase National and European Consumption of Table Olives (1993-1995). Client: MINISTRY OF AGRICULTURE, DEPT. OF MARKET ADMIN, 0.020 mEuro

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GREECE: Market Research Inventory/Analysis of the Marketing Chain for Four (4) Agricultural Products; Tomatoes, Peaches, Grapes, Olives (1999). Client: ZENECA HELLAS S.A., 0.040 mEuro

CARIBBEAN & LATIN AMERICA

CARIFORUM MEMBER STATES: Design of an Agricultural Credit Fund and Research and Training Fund in support of diversification initiatives in the agricultural sector (1995). Client: EU-DGVIII/CARIFORUM SECRETARIAT, 0.058 mEuro

JAMAICA: Technical Assistance to the Morant-Yallahs Agricultural Development Project (1996-1998). Client: EU EDF / RURAL AGRICULTURAL DEVELOPMENT AUTHORITY, 0.346 mEuro

PANAMA: Technical Assistance to Rural Self-Help Groups, SMEs in the Central region of Panama / Proyecto de Asociación de Pequeños y mEurodianos Productores de Panamá (1996-2001). Client: EU ALA / APEMEP, 1.30 mEuro

ST. LUCIA: Evaluation of the Mabouya Valley Development Project (2002). Client: EU-EDF/MINISTRY OF PLANNING, DEVELOPMENT, ENVIRONMENT & HOUSING, 0.079 mEuro

AFRICA & INDIAN OCEAN

GUINEA: Feasibility Study for Rural Development Programme in Boke Region (1998). Client: EU DGVIII / EDF, 0.143 mEuro

GUINEA: Development programme of the High West Valley of Guinea (PHGO) (1998). Client: MINISTRY OF AGRICULTURE, WATER AND FORESTRY

GUINEA: Technical Assistance for the construction of schools, within the framework of the project "Improvement of living conditions in the interior of the country - Component Education" (1997-1998). Client: EU EDF/REPUBLIC OF GUINEA, 0.14 mEuro

INDIAN OCEAN: Regional project for fisheries development in the Indian Ocean Region (1998). Client: COMMISSION OF INDIAN OCEAN, 0.162 mEuro

MALI: Support to the coordination of local development actions in the northern regions of the country (1999-2001). Client: EU-EDF/MINISTRY OF FOREIGN AFFAIRS, 0.532 mEuro

MAURITANIA: Pre-feasibility study for the diversification of agricultural production in the irrigated sector (1999). Client: EU-EDF/ISLAMIC REPUBLIC OF MAURITANIA, 0.16 mEuro

MAURITIUS: Northern Plains Irrigation Project-Technical Assistance to Support Diversification (2003-2004). Client: EU-EDF / MINISTRY OF AGRICULTURE, AGRICULTURAL RESEARCH AND EXTENSION UNIT, 0.85 mEuro

NIGER: TA to the PMU for the programme "Improving Food Security through Small Scale Irrigation" (2001-2006). Client: EU-EDF / MINISTRY OF RURAL DEVELOPMENT / COMITE DIRECTEUR DU PROGRAMME "APPUI A LA SECURITE ALIMENTAIRE PAR LA PETITE IRRIGATION" (ASAPI), 1.35 mEuro

NIGER: TA to the Grassland Farming Protection Project (PASEP) (2005-2009). Client: MINISTRY OF ECONOMICS & FINANCE / MINISTRY OF ANIMAL RESOURCES 2.34 mEuro

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RODRIGUES: Integrated Rural Development & Anti-Erosion Programme (REP. OF MAURITIUS) (1999-2003). Client: EU EDF / MINISTRY OF ECONOMIC DEVELOPMENT, PRODUCTIVITY & REGIONAL DEVELOPMENT, 0.83 mEuro

SOUTH AFRICA: Technical Assistance Consultancy Programme (1999-2001). Client: EU EDF, 1.8 mEuro

SWAZILAND: Environmental Impact Assessment Study on the Proposed Lower Usuthu Small- holder Irrigation Development Project (1999-2000). Client: EU EDF/MINISTRY OF ECONOMIC PLANNING AND DEVELOPMENT, 0.45 mEuro

ZIMBABWE, MALAWI, ZAMBIA, SWAZILAND, LESOTHO: Improved Integration of Small Ruminants with a view to economical and ecologically sustainable production in smallholder crop/livestock systems in Southern Africa (1995-1998). Client: EU EDF. 0.08 mEuro

ASIA

CAMBODIA: Economic and Social Relaunch of Northwest Provinces (ECOSORN) (2005-2010). Client: EU-ALA/MINISTRY OF AGRICULTURE, FORESTRY AND FISHERIES, 5.9 mEuro

CHINA/IRELAND: EU-China Technical and Commercial Co-operation within the Dairy and Food Processing Sector-Dairy Farm Management Training Course (DAFAM) (2001). Client: ALA/CHN/95/17, 0.22 mEuro

LAOS: Phongsaly Forest Conservation and Integrated Rural Development (1998-2005). Client: EU-DGIB/ALA PROGRAMME, 3.61 mEuro

MONGOLIA: Establishment of a Collection and Distribution Network (2004-2006). Client: EU-Tacis / MINISTRY OF INDUSTRY AND TRADE OF MONGOLIA, 1.00 mEuro

MONGOLIA: Technical Assistance of EU-Mongolia Animal Health and Livestock Marketing Project, Mongolia (2008-2013). Client: EU-ALA Ministry of Food and Agriculture-Mongolia, 4.54 mEuro